

To: GCT NY/NJ, Maher, VIT, SCSPA, GPA, TRAPAC: LAX, OAK & JAX, SFCT, POA: New Orleans, POHA, CUT, GGS, LBCT, YTI, OICT, APL Seattle, WUT

Dear Valued Terminal Services Provider,

Re: SOLAS Compliance Process effective July 1st, 2016

With the recent confirmation from the United States Coast Guard, G6 will be following the protocols and procedures identified in this letter for SOLAS compliance.

1. Local export cargo received via Marine Terminal Gate system

- G6 is expecting to receive the gate-in scale weight for all locally received export cargo from each terminal operator via the EDI 322 message as the VGM equivalent weight with the VGM Qualifier. We expect our terminal operator partners to continue to subtract the truck, chassis and genset weights from the scale-in weight. This operation is effectively SOLAS Method 1. It has been in practice for many years and due to the US Coast Guard's declaration that this VGM equivalent weight is acceptable for the purposes of compliance with OSHA 29 CFR and the Intermodal Safe Container Act, G6 is confirming that we also acknowledge this VGM equivalent weight as compliant with the SOLAS regulation. The same weight received at scale-in and sent to G6 is to be used as the VGM weight for stowage and planning purposes and for submission to the ship operator and ship's master via the Baplie file including the VGM Qualifier preferably in V2.2.

2. IPI export cargo received via Marine Terminal On-Dock Rail facilities

- G6 will send a VGM weight for each container load to each terminal operator via EDI VERMAS or EDI 301, as applicable. The VGM weights sent will be fully SOLAS compliant and it is important to note the VGM weights sent electronically will include the container tare weight from G6's fleet file. There will be no need for a terminal operator or stevedore to add a container's tare weight to the weights received. G6 is expecting our Marine Terminal and Stevedore partners to use the weights received from G6 electronically for stowage and planning purposes and for submission to the ship operator and ship's master via the Baplie file including the VGM Qualifier preferably in V2.2.

**Regards,
G6 RTC**