



June 29, 2016

VGM Submission Policy for Canada Ports of Loading

Dear Valued Customer,

As the IMO SOLAS VGM requirement is to be implemented effective July 1, 2016, please be reminded of the VGM submission policy for cargoes loaded at Canada port terminals. Regardless of cargo origin, Canadian terminals require **NO VGM, NO LOAD**. In effect, shippers will be expected to submit VGM on or before VGM cut-off date, which is indicated on the booking notice. Listed below are the applicable methods for deriving VGM.

Method 1 – Weighing of a packed container

The shipper may weigh the packed container by calibrated and certified weighing equipment. This method may be used on all kinds of cargoes, especially where individual weighing is not possible (e.g. scrap metal, unbagged grain and other cargo in bulk, flexitanks, etc)

Method 2 – Calculating VGM by Sum of Parts

The shipper may calculate the aggregate weight of below components to determine the VGM.

- Cargo Weight(sum of all package weights)
- All packing and securing material to be packed in the container
- Container Tare Weight

To provide VGM submission to carrier, please select one of the below acceptable methods:

- **VGM EDI** (VERMAS/XML)
- **Shipping Instruction EDI with VGM**(IFTMIN/304)
- **Hanjin Website**
- **Web Portal Service** (GT Nexus, Cargosmart, etc.)

Any fees, costs, or expense imposed by each ocean terminals related to VGM will be passed on to the shipper or cargo interest. We thank you for your continued support and kind understanding. Please contact your local Hanjin sales representative for further inquiries or more information.

Sincerely yours,

Hanjin Shipping Co., Ltd